

GETTING WASTED?

The following list of materials is typically wasted, day in and day out, week after week, year after year. Most companies feel that this kind of waste is normal. Therefore they justify and absorb it. We don't. We recognize that reducing waste creates more profit and a competitive edge. Ultimately, by that competitive edge, we can gain a greater market share of available work and create even more profit through greater volume. It's just good business to waste less.

To illustrate just how important reducing waste is, we have itemized the average expense per house for what is often times considered "normal waste" and then multiplied those losses by the number of houses we do. We've projected these figures estimating weekly, monthly, annual and total losses to date. We think you'll be amazed by the amount of money "getting wasted".

Average waste per house

1 8' stick of unfinished bullnose	\$ 1.64
1 8' stick of unfinished regular	\$ 1.01
1 8' stick of finished bullnose	\$ 6.14
1 8' stick of finished regular	\$ 3.91
1/2 box of Topping Mud	\$ 3.10
1/2 box of All Purpose Mud	\$ 3.10
1/3 roll of Perfa-Tape	\$ 0.92
1 sheet 1/2" board (doesn't belong in the count)	\$ 33.76
1 sheet 5/8" board (doesn't belong in the count)	\$ 36.68
1/4 box of screws (left behind, plied, or spilled)	\$ 6.73
1 pc of Resilient Channel	\$ 3.23

What would normally be considered average waste per house by a production drywall company doing the kind of volume we do is . . . \$ 100.23

Average # of houses per week 30 = \$3,006.82

Annual losses = weekly losses x 52 = \$156,354.58

Estimate of total losses in total years in business x 27 = **\$4,221,573.61**

These figures help us to see how critical it is to keep our counts tight and our waste at a minimum. As we do, we gain a competitive edge and create a profit margin that doesn't exist in other companies. Let's work together at the problem of unnecessary waste and loss counts. It's in everyone's best interest!

Thank You on behalf of
Alta Drywall